



POINT-OF-SALE

Sage Software, Inc. — Sage Accpac ePOS 5.3

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Sage Accpac ePOS is a point-of-sale program designed for small to mid-sized retail stores. Accpac ePOS can work in a single location or can be deployed across a network of remote locations.



EASE OF USE

The first step is to install Sage Accpac ERP (formerly ACCPAC Advantage Series), one of the vendor's high-end accounting software offerings. Once this is completed, ePOS can be installed. This is a sophisticated business management application, so using an experienced network administrator to assist with installation is a good idea.

Two screen options are available for register users: the standard register screen and the simplified screen. The standard screen contains a menu bar at the top that will

access system functions such as File, Report, Functions, Options and Help. The main body of the register screen contains four tabs: Main Screen, Customer, Item and Lay-away. Also available are options to enter, create or edit customers and inventory items. The simplified screen, primarily designed for scan-and-bag environments, contains a menu bar and a ten-key pad, with a key to finalize sales. Payment totals are listed at the top of the screen, and a list of items being purchased is displayed on the left side of the screen.

Items found under the File menu option are self-explanatory, such as Cash Out, Process All Outstanding Transactions, Online/Offline, and Enable/Disable Cash Drawer. Keyboard shortcuts are available for all POS functions such as automatic discounts. ★★★★★

MODULES/SCALABILITY

As previously noted, ePOS is designed to work in conjunction with the Sage Accpac ERP business management application. Modules of Sage Accpac ERP include GL, AP, AR, System Manager, Multicurrency, Payroll, Purchase Order, Inventory Control, and Order Entry. Additional modules available include Sage Accpac CRM, Sage Accpac eTransact (which can assist in creating a Web store), Sage Accpac

Insight (which delivers business intelligence to enterprise-wide data) and the Sage Accpac Warehouse Management System (which helps in automating and tracking inventory activity).

Sage Accpac ePOS uses a Web interface that supports remote retail locations, so all store sites have access to real-time inventory totals. Sage Accpac ERP is available in three editions, which provides an easy upgrade path: Sage Accpac ERP 100, 200 and 500 (formerly ACCPAC Advantage Series Small Business, Corporate, and Enterprise editions, respectively). Sage Accpac ePOS supports both Windows and Linux operating systems at the server end. Database support includes IBM DB2, Windows SQL Server, Oracle and Pervasive SQL. ★★★★★

FEATURES/FUNCTIONALITY

Sage Accpac ePOS 5.3 contains numerous changes, upgrades and enhancements. New retail functions include a customer loyalty tracking program that monitors customer purchases by either inventory item or purchase total. The enhanced offline transaction processing system lets you process a high volume of transactions at a faster speed. The returns, exchanges and layaways process has been simplified for

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quicker completion. You can also sell gift cards and certificates, and then later track those purchases using the gift card and gift certificate report.

Because of its Web-based flexibility, access to real-time processing for all retail locations is available immediately. And because ePOS provides flawless integration to your back office accounting, all sales orders, payments and returns are recorded in the system immediately. ★★★★★

INTEGRATION

As stated earlier, ePOS integrates seamlessly with Sage Accpac ERP to provide a complete solution to both

front- and back-office transaction processing. Along with this integration, ePOS also integrates with peripheral hardware such as barcode readers, weight scales and magnetic card readers. ★★★★★

TRACKING/REPORTING

Along with the excellent reporting capabilities of Sage Accpac ERP, you can also obtain reports directly from ePOS, including a transaction report (which provides transaction volume), a payment report (sorted by pay type), a salesperson report, a detailed transaction report, category sales report and the cash out report. ★★★★★

RELATIVE VALUE

A terrific user interface combined with cutting-edge technology makes Sage Accpac ePOS a very attractive product. The savvy customer tracking tools are an excellent addition to this product. The server component of ePOS is \$2,000 (which includes the first POS register license), and additional POS register components are \$1,000 each. Even factoring in the cost of the accounting product that is necessary, Sage Accpac ePOS 5.3 is an excellent value for retail stores, particularly those with multiple locations. ★★★★★

2005 OVERALL RATING



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